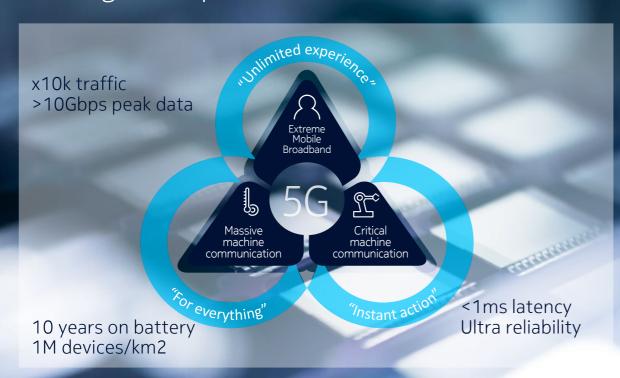
5G Future X – Unleashing the potential of 5G



5G Product Management MWC2018

# 5G Future X Realizing the 5G potential



Optimization focus
Bit/s/Hz/m2/joule/\$

Architecture design Cloud native Scalable Automated Al driven Open

# Consumer 5G survey key findings

Need or would like faster connectivity on next smartphone Likely to purchase a phone that supports 5G next

>86%

 $\sim 50^{\%}$ 

Top use case—use cellular connectivity everywhere

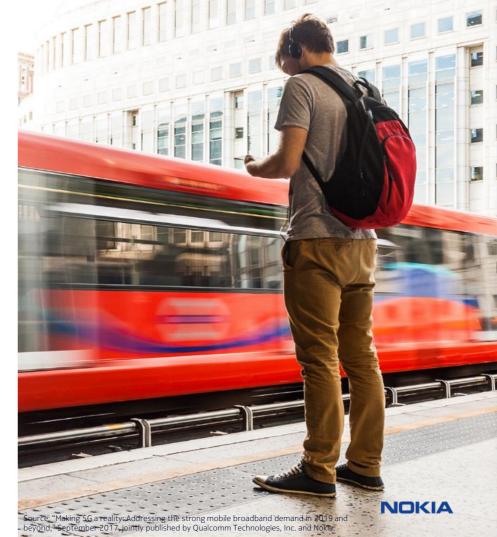
Willing to pay extra for 5G





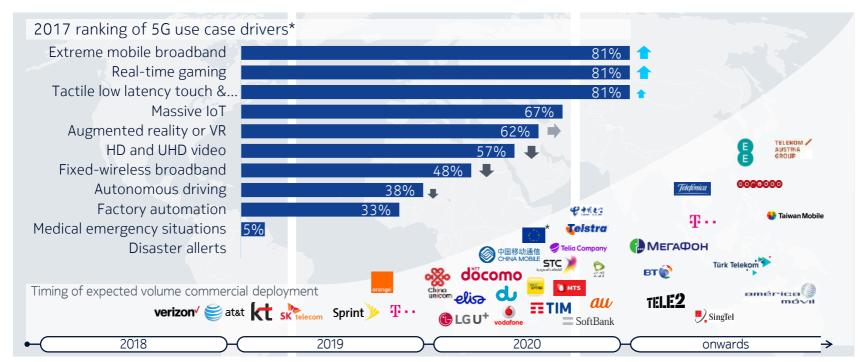
#### Top 3 reasons for 5G:

10x faster speeds 10x quicker response time More cost-effective data plans



## Use case driver perception still changes frequently

... as new concepts and ideas emerge



<sup>\*)</sup> Source: IHS 5G Strategies Global Service provider Survey 2017; n=21; % of ranking important/very important | \*\*) Compared to 2015/16

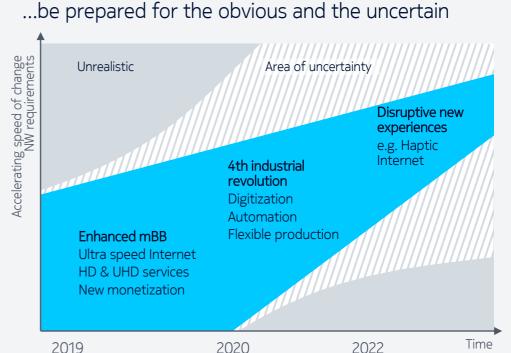






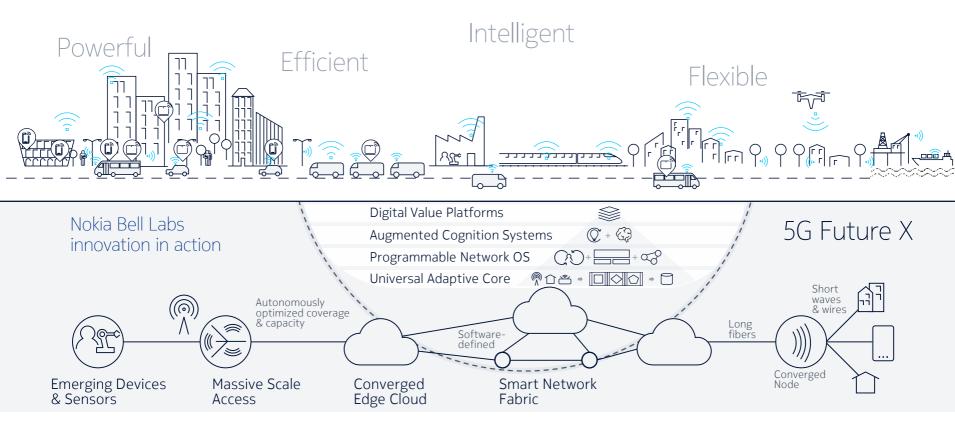
#### The quest for new economic value







## Unleashing the potential of 5G – driven by architecture







## Wider ecosystem – driving the 5G architecture

#### Business partners





**QUALCOMM** 

**KONECRANES** 











Shaping 5G with all major operators















mm MAGIC







Public







